



# CASE STUDY

## Flexible solutions for demanding schedules

### THE CHALLENGE

Kaplan Altior was approached by a niche criminal law practice that was looking to gain the Higher Rights of Audience accreditation for a number of their solicitors.

A key objective for the business was to enhance their advocacy capability in order to both represent clients in the Crown Court and above and to become more effective advocates in the Magistrates Court. With this in mind we began to develop a training solution that would offer the best results for a significant number of delegates whilst at the same time, not compromising on the one-to-one coaching, mentoring and practice time needed to develop the skill-set required of an effective advocate.

As a busy criminal practice, however, the solicitors were engaged daily in demanding work schedules and this meant they were often in Magistrates and Youth Court hearings and unable to commit to attending standard course timetables and timings.

### OUR SOLUTION

Following discussions with the training manager and a number of delegates, Kaplan Altior agreed a flexible timetable in which to deliver the 4 days of training, including written

and practical sessions, and the follow up assessments.

The programme was delivered entirely around the groups work schedules and availability, meaning no delegate was excluded from this beneficial training and time in Court was not compromised.

### END RESULT

Our flexible delivery approach ensured that all members of the group, without exclusion, were able to attend every element of the programme of training and assessment.

All participants responded incredibly positively to the adapted timetabling and appreciated the flexibility that Kaplan's training solution provided.

As a result, the business will have a team of fully accredited solicitor advocates and be able to expand and improve their service to their own clients.

Contact us for more information  
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